



An Empowering Partnership

ECNO has a growing and dynamic relationship with Microsoft Canada. Since 2010, our partnership with Microsoft has flourished and together we have helped Ontario school boards save millions and maximize their spend while creating opportunities for educators to connect with the best in educational tech.



“Our relationship with ECNO is one of our most important in Ontario education,” commented Karen Truyens, Education Territory Manager for Microsoft Canada. “ECNO has allowed us to connect and support school board administrators, IT professionals and educators in new and creative ways that are unequaled in North America. The unique programs we are building with ECNO are removing barriers for smaller boards and allow us to bring our

suite of powerful educational tools to all Ontario school boards.”

The ECNO and Microsoft partnership is helping boards of all sizes better manage costs, stay up to date on the latest in educational tech and find efficiencies to help both classrooms and board administrations run smoothly. The ECNO and Microsoft partnership has resulted in many benefits for Ontario school boards including:



Our Microsoft partnership brings real value: A recent survey showed that 85 percent of Canadian K-8 teachers and parents felt knowing Microsoft Office was critical to post-secondary success.

Licensing Agreements that Save Time and Money

Together, ECNO and Microsoft have negotiated a unique licencing agreement for all district school board regardless of their size. Thanks to this ECNO agreement, all ECNO members can easily access Microsoft tools used in and out of the classroom, including the Office 365 for Education suite. Just one of the many benefits this agreement brings to our members: allowing staff and students to download the full Office suite on up to five PCs, five tablets and five mobile devices!

Microsoft Premier Agreement

Onboarding of software can be time consuming and complicated especially in a BYOD environment. The very popular Microsoft Premier Agreement that ECNO has negotiated for its members offers cost-effective support from Microsoft professionals to help with the deployment of all Microsoft products including Office, Minecraft Education Edition and the cloud hosting

platform, Azure. This agreement between Microsoft and ECNO was the first of its kind in Canada and could serve as a model for other educational organizations around the globe.

Better Student Success for Educators

With literally hundreds of programs and applications available to educators, Microsoft is giving teaching professionals age-appropriate learning tools for languages, sciences and creative arts. Microsoft tools are helping students become independent readers and leaners and through a wide range of customized lessons. Microsoft is also helping teachers find new and creative ways to teach STEM with a wide range of online tutorials.

Training for IT and Education

Microsoft is ready to support your board with the training and support you need to help your IT and educational teams maximize use of its products. Microsoft offers free educator professional development sessions, both online and onsite at your school.



There are lots of other ways that the ECNO and Microsoft partnership can be supporting your board in and out the of the classroom including specialised training, roll-out support for Windows and Azure and the opportunity to be involved in specialized trial programs. To learn more about licensing Microsoft products contact ECNO executive director Sandra Quehl at ed@ecnoconnect.org. To take advantage of training and support from Microsoft, contact Karen Truyens, Education Territory Manager ktruyens@microsoft.com

The Educational Computing Network of Ontario is here for our founders and owners: Ontario's school boards. ECNO's Mission is to provide effective and innovative technology leadership to support all Ontario School Boards in their efforts to reach their educational and administrative goals.

Learn more about the ECNO and Microsoft partnership at ecno.org.



Student success. Board efficiencies.

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